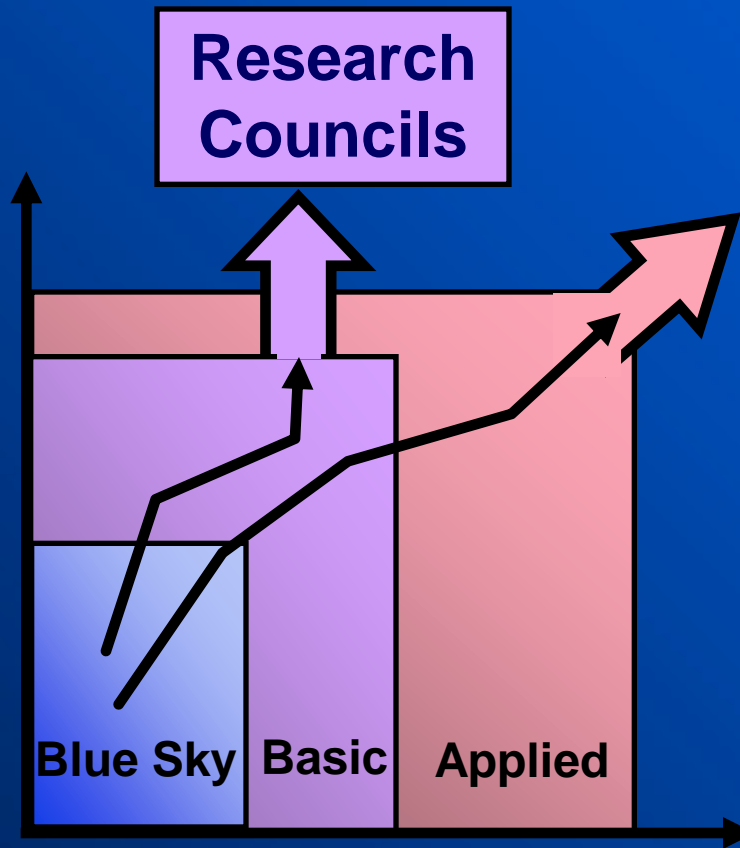


From “Blue Sky” to “Applied” research

Increasing
Certainty
about the
Validity of
the Knowledge



Industry:-
Economic
Growth

Increasing
Certainty about
the Value of the
Knowledge

Why Transfer Technology

Industry

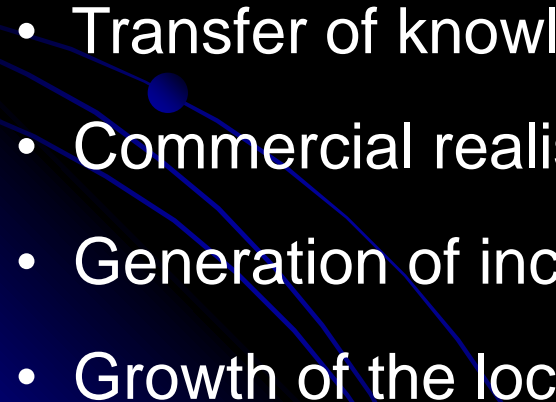
- Revenue Generation
- Strategic Advantage
- Benefit local economy
- Input to student training = future employees

FORTH

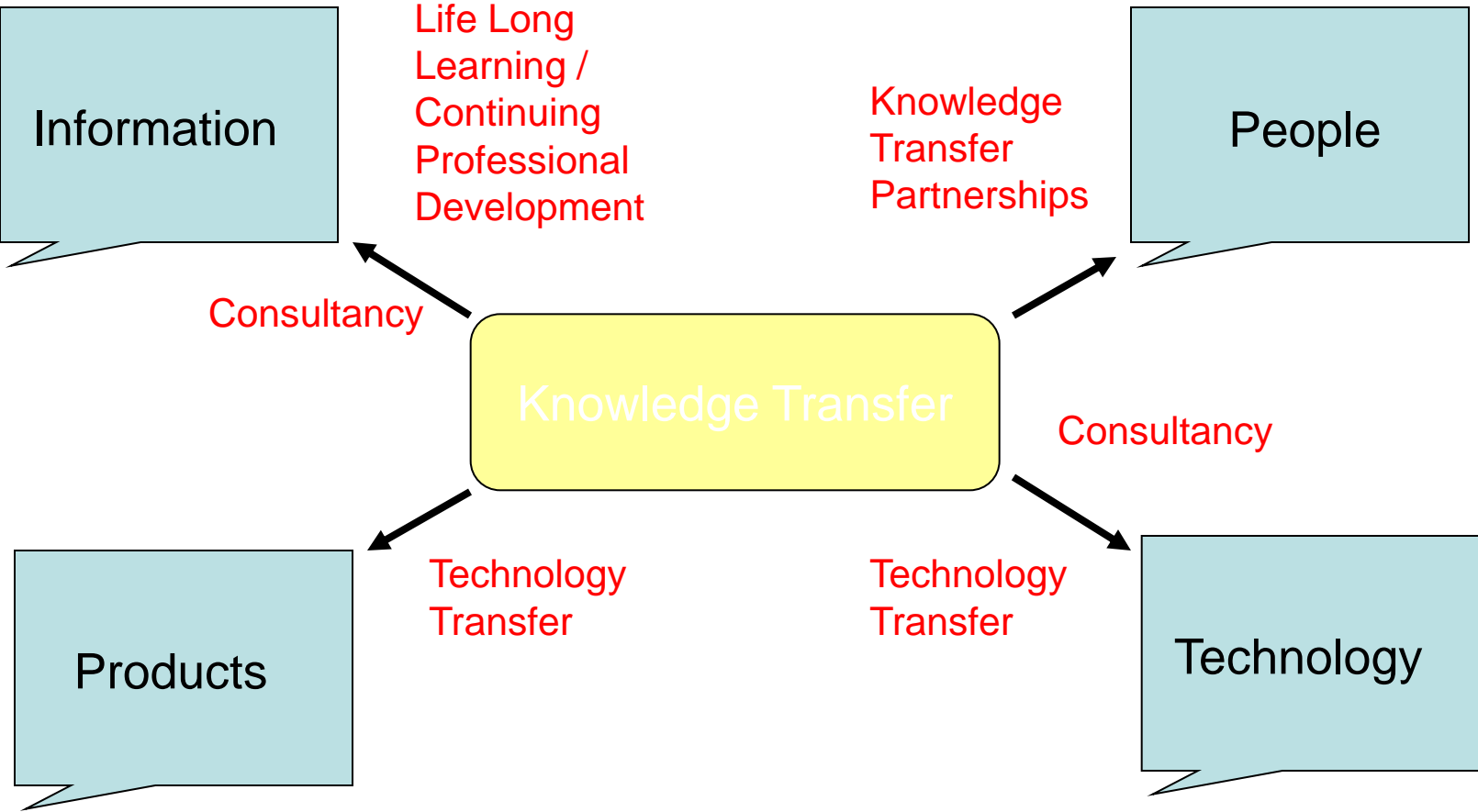
- Utilise inventions for public good & benefit
- Develop Technology
- Benefit local & national economy
- Reward, Retain & Motivate Academics
- Revenue generation (?)

Technology & Research Services

An integrated unit to support the:

- Delivery of world-class innovative research that meets the needs of business & industry
 - Transfer of knowledge
 - Commercial realisation of ideas
 - Generation of income for the Research Centre (FORTH)
 - Growth of the local and national economies
- 

Knowledge Transfer



Integrated Functions



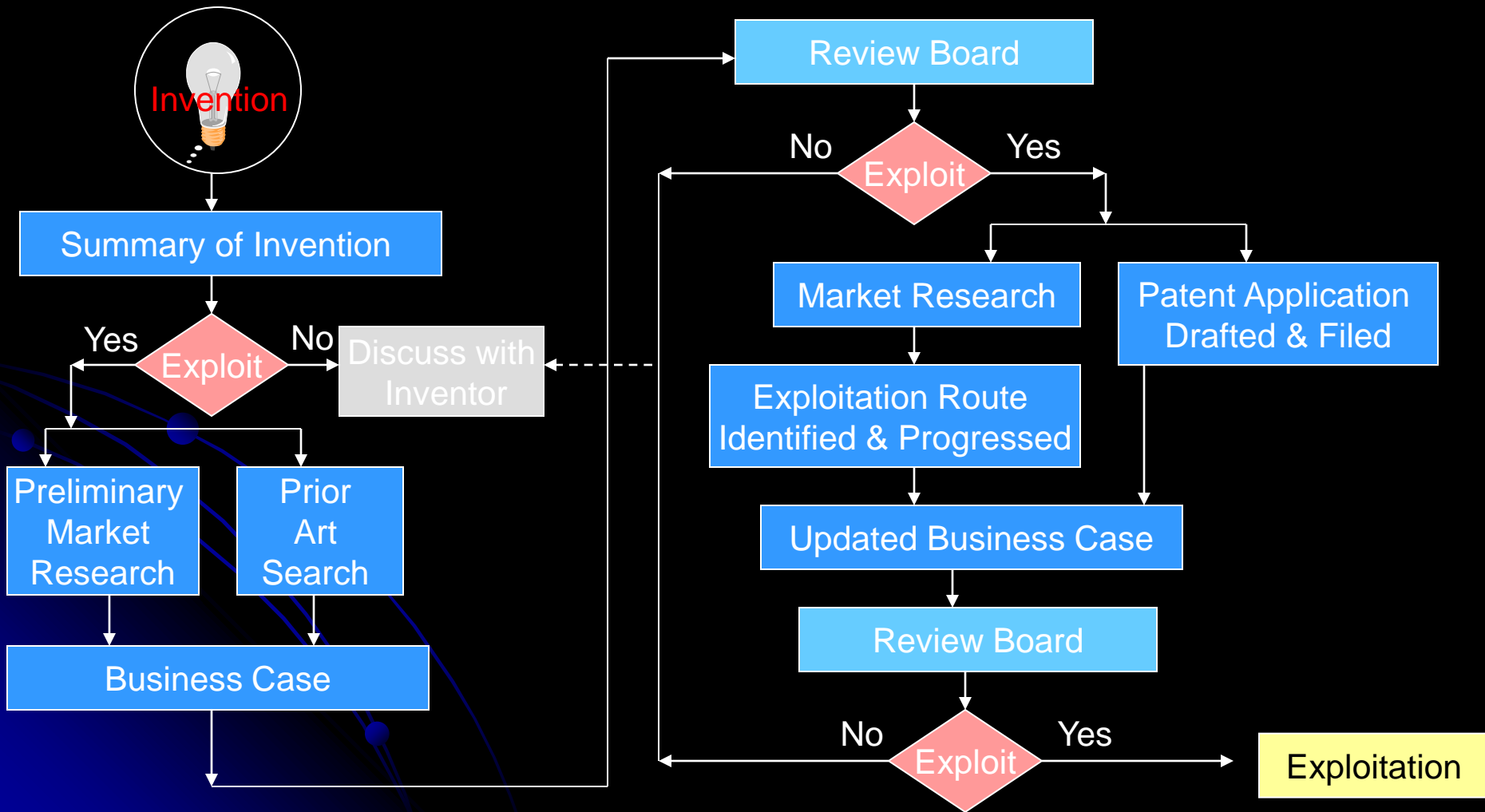
Service Functions

- Research funding and information
- Management information on research & TT
- Environment scanning -political & market
- industry connections
- Project management
- IP portfolio management & valuation
- Contract negotiation, drafting, agreement of terms
- Management of TT process
- Invention disclosure
- Identification of exploitation route
- Patent application & prosecution
- Agree terms for Licensing/options/business creation
- Allocation of income/equity
- Agree staff secondments & access to facilities



Enterprise Functions

Technology Transfer Flow Chart



Legal & Intellectual Property (IP) Support

- All commercial contracts - legal responsibility, negotiation, drafting, recording
- Confidentiality / Non-Disclosure Agreements (NDA's)

Intellectual Property

- Provision of advice on Protecting IP - Patent, Design, Copyright, Know-how
- Patent Filing, (drafting patents) Design Registration & Prior Art Searches
- Management of the patent process

Continuing Professional Development (CPD)

- Identifying market opportunities and shaping strategy
- Marketing & setting financial targets
- Advice on pricing, organisation and marketing of CPD courses
- Hands on assistance
- Course completion certificates & evaluation questionnaire
- Management information to FORTH/IMBB

Consultancy

- Identifying market opportunities and shaping strategy
- Marketing & agreeing financial targets
- Establishing consultancy fee charges & other costs
- All contractual and legal matters
- Invoicing, cost recovery and fee payment to staff
- Project oversight and
- Dispute resolution